

s you would expect during these colder months, most of our showroom visitors this time of year are shopping for fireplaces, fireplace inserts, or wood stoves. Not only does our showroom have a wide assortment of operating units on display, we have experienced staff who can answer their questions.

While some shoppers come in with specific questions regarding specific products, the majority of folks haven't yet gotten that far in the process. Instead, they are after general information-on a variety of fireplace-related topics. In writing this article for R&A Magazine, I thought I'd share some of our most common questions and, of course, our answers.

## What is the most popular type of fireplace you sell? Wood, coal, pellet, gas, or electric? And why?

For us it is overwhelmingly gas, probably over 90% of our total sales are

gas. Why? First, they are extremely easy to use, second with the price of gas today it most times costs less than wood pellets. Natural gas is especially economical with all the local gas being extracted today.

### How safe is a gas fireplace compared to other fossil fuels?

It is the safest if it is installed correctly. It is important to have it installed in accordance to the manufacturer's specifications for maximum performance and appearance, and should be installed by a certified firm.

## Can I use my fireplace in a power outage?

Yes, while most of today's fireplaces need constant power most are equipped with a battery-backup system to work throughout a power outage.

## What type of vent system do they need?

Most all of today's fireplace use what

is called a *direct vent* system. This type has a dual-vent system, one part of the pipe brings fresh combustion air into the firebox and the other part takes the flue gases out. It is not dependent on room air for combustion and does not need to vent to the top of the house roof like a traditional chimney. A direct vent will create its own draft independent from the outside natural drafting that a wood stove requires.

## What is the difference between a traditional, fullview, and a linear fireplace?

A traditional fireplace has louvers on top and bottom of the viewing glass and has the controls behind the louvers. A fullview has glass from top to bottom with the controls tucked in the side to give a much larger view of the flame and logs. A linear fireplace has a shorter but much wider viewing area, usually around 16" high by 36"-72" long.

I have a fireplace that was installed



LanChester Grill & Hearth was founded in 1996 and is the area's most complete provider for stoves, fireplaces, grills, outdoor kitchens, pergolas and much more. Whether you are looking for a gas or wood burning fireplace, stove or insert, we are here to guide you every step of the way. Our goal is to make your experience at LanChester Grill & Hearth a pleasant experience for you and your family from start to finish.

Back Up Heat. With a fireplace or stove from LanChester Grill & Hearth you will be cozy warm even when you lose power in an ice storm.

**Outdoor Living.** From a simple BBO Grill to a complete Outdoor Kitchen with a Pergola package, we can turn your backyard into a relaxing oasis!

The upgraded indoor and outdoor display facility at LanChester Grill & Hearth is a MUST SEE for pergolas, outdoor kitchens, grills, stoves, fireplaces and fire pits with visual displays to lead you to your dreams. LanChester Grill & Hearth is the destination you don't want to miss! You will be glad you visited us!

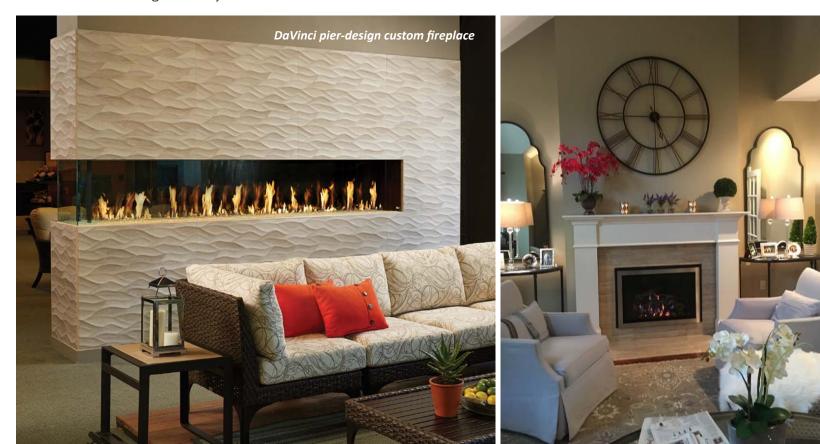
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by the builder when my home was built. It does not provide much heat and lets in a lot of cold air. Is their a solution other than removing the mantel, stonework, etc.?

Yes, we actually specialize in this type of fix. We have a system in place where we can remove your old fireplace, insulate the frame housing, and install a high efficiency Mendota

fireplace without removing your existing granite, stonework, or mantle. In most cases, we can complete the work in one day. We can also install new fireplaces with stone, granite, etc, even if you never had a fireplace. LanChester Grill & Hearth is your onestop shop.

What brands do you carry?



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In gas it is Mendota, DaVinci, and Fireplace X. Wood products are Lopi. Electric products are Dimplex.

## What is this DaVinci fireplace I've been hearing about?

The DaVinci is a fireplace that can be custom designed (see photo below left). Your design could be single-sided, 3-sided, see thru, pier, island,



L-shaped, indoor/outdoor see thru, and as long as 50 feet! Bring your ideas and see what we can custom design for you!

The breathtaking view of a DaVinci fireplace will create a dramatic viewpoint in any room. A sleek, contemporary profile features an all glass viewing area that surrounds a ribbon of rich dancing flames that will draw you in with its mesmerizing flames on a bed of reflective glass under lit with adjustable vibrant multicolor lighting. The revolutionary safe touch glass makes it safe for high traffic areas,













without the danger of getting burned by touching the glass.

With all these options, where does one start in choosing a fireplace or stove?

Visit a showroom that has working

fireplaces on display. Lanchester Grill & Hearth has 60 units on display of which 50 are operational. We have the largest Mendota working display in America and the only DaVinci on display in the area and plans to add the new Mistroe DaVinci in January.

When you invest in a new or replacement fireplace, Add comfort and charm you're inviting warm memories for years to come. The experts at LanChester Grill & Hearth will help with a new hearth. you find the perfect fit. Whether you choose wood, gas or electric, we can replace almost any fireplace in one day with no mess, no fuss, and it won't cost a fortune. You can afford comfort and style! Visit our showroom for a look at over 50 unique *displays* and *40+ working fireplaces* from top industry brands, including: Mendota MENLOTA . Lopi DaVinci . And Fireplace Xtrordinair

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My experienced staff and I would be happy to answer YOUR questions and help you with your decision making. Nothing beats a beautiful, warm fireplace-especially when the power goes out.

R&A

